

BakuBuild

www.bakubuild.az

29th Azerbaijan International **CONSTRUCTION EXHIBITION**

15 | 16 | 17 OCTOBER 2024

BAKU, AZERBAIJAN

Organisers



POST SHOW REPORT

29th Azerbaijan International

CONSTRUCTION EXHIBITION

BakuBuild

**IS THE LARGEST
BUILDING TRADE SHOW
IN AZERBAIJAN AND
THE CAUCASUS REGION**

1 Ranking 58th
out of 141 countries and
3rd among CIS countries -
The Global Competitiveness Index

2 34,500 apartments
and private residential
buildings to be built
in Karabakh Region by 2026

3 \$10 billion for reconstruction
of Karabakh Region

4 \$300 billion total investments
in Azerbaijan during last 20 years



WHY AZERBAIJAN?

OFFICIAL GUESTS OF THE EXHIBITION



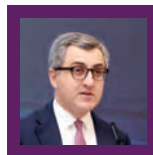
Shahmar Movsumov

Assistant to the President of the Republic of Azerbaijan - Head of the Department of Economic Issues and Innovative Development Policy of the Presidential Administration of the Republic of Azerbaijan



Orkhan Mammadov

Chairman of the Management Board of the Small and Medium Business Development Agency of the Republic of Azerbaijan



Yusif Abdullayev

Executive Director of the Export and Investment Promotion Agency of the Republic of Azerbaijan - of AZPROMO



Namig Hummetov

First Deputy Chairman of the State Committee on Urban Planning and Architecture of the Republic of Azerbaijan



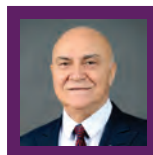
Vugar Suleymanov

Chairman of the Board of the Mine Action Agency of the Republic of Azerbaijan



Rahman Hajiyeu

Chairman of the Board of the Karabakh Revival Fund



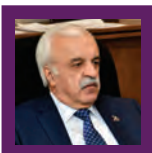
Valeh Aleskerov

Chairman of the Board of the Alat Free Economic Zone



Seymur Adigozalov

Chairman of the Board of the Economic Zones Development Agency



Elkhan Asadov

Deputy Chairman of the State Agency for Control over Safety in Construction, Ministry of Emergency Situations of the Republic of Azerbaijan



Asset Assavbayev

Secretary General of the Permanent Secretariat of the Intergovernmental Commission (TRACECA)



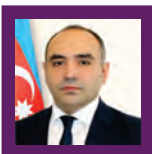
Elkhan Bashirov

Chairman of the Supervisory Board of "MƏTANƏT A" Company, Chairman of the Azerbaijan Construction Materials Manufacturers Association (ATMIA)



Ramiz Isayev

Chairman of the Board of ATIA (Azerbaijan Construction Manufacturers Association)



Anar Jafarov

Director of the Agrarian Innovation Center of the Ministry of Agriculture



Ferman Gurbanli

Head of the Apparatus of the State Housing Construction Agency of the Republic of Azerbaijan



Novras Jafarov

Executive Director of the Restoration, Construction, and Management Service in the Jabrayil, Gubadli, and Zangilan Districts



Tural Novruzov

Executive Director of the Shusha City State Reserve Administration



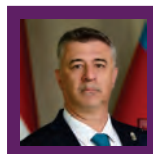
Tofiq Islamov

Acting Executive Director of the Restoration, Construction, and Management Service in the Lachin District



Sabuhi Abdullayev

Deputy Executive Director of the Restoration, Construction, and Management Service in the Aghdam, Fuzuli, and Khojavend Districts



Tamás József Torma

Ambassador Extraordinary and Plenipotentiary of Hungary



Luca Di Gianfrancesco

Ambassador Extraordinary and Plenipotentiary of Italy



Mikhail Yevdokimov

Ambassador Extraordinary and Plenipotentiary of the Russian Federation



Fergus Auld OBE

Ambassador Extraordinary and Plenipotentiary of the United Kingdom

REFERENCES FROM VIP GUESTS



Bakubuild is valuable for the implementation of large scale projects in our liberated territories and for fostering effective cooperation between local and international business entities. Such events play a special role in presenting our country's economic potential and investment opportunities on a global scale and in establishing new partnerships. Undoubtedly, this exhibition will contribute to the formation of beneficial initiatives and partnerships among business circles and will also be instrumental in the rapid restoration of Karabakh and Eastern Zangezur, accelerating the execution of new and innovative projects in this area.

Mikayil Jabbarov,
Minister of Economy of the Republic of Azerbaijan



I believe that events like "BakuBuild" will stimulate the generation of new ideas and perspectives regarding the future development of cities. The "BakuBuild" exhibition brings together leading industry representatives, architects, designers, and specialists, creating unique opportunities for the exchange of experiences, showcasing advanced technologies, and establishing new business connections. We are pleased to host these exhibitions, which support the progress and sustainable development of our city.

Eldar Azizov,
The Head of the Executive Power of Baku City



The importance of "Rebuild Karabakh" exhibition, which aims to showcase the restoration, reconstruction, and development processes underway in the region following the liberation of Karabakh from occupation, and to contribute to the establishment of fruitful business relations in this direction, continues to grow. The exhibition provides a comprehensive opportunity to gain insights into the reintegration of the liberated territories into the national economy and the cooperation between the public and private sectors in this area. "Rebuild Karabakh" exhibition also serves as a platform to showcase Karabakh's potential and the concessions applied in the area, thus encouraging new investments and the creation of businesses by drawing the attention of investors, experts, and entrepreneurs.

In turn, the "BakuBuild" exhibition, which is one of the largest events in Azerbaijan and the Caucasus in the field of construction, continues its mission as a successful platform for showcasing innovations in construction, design, and architecture.

Orkhan Mammadov
Chairman of the Management Board of the Small and Medium
Business Development Agency (KOBİA) of the Republic of Azerbaijan



The 29th Azerbaijan International Construction Exhibition "BakuBuild" plays a significant role in accelerating the sustainable development of our country, expanding opportunities for international cooperation, and promoting the application of modern technologies. The advanced products and solutions presented at these exhibitions not only contribute to the sustainable development of Azerbaijan's economy but also to the broader region, fostering the expansion of business relations and the establishment of strong partnerships.

Yusif Abdullayev,
Executive Director of the Export and Investment Promotion Agency
of the Republic of Azerbaijan - AZPROMO

ADVERTISING CAMPAIGN

- Bilboards
- Posters
- Banners
- Rollups
- Monitors



E-mailings by specialised database



Distribution of invitation tickets through partners as well as related government structures and associations



Advert on specialised websites, social networks and editions



MEDIA REVIEW

732 news on
161 local online portals

5 news on
5 foreign news portals

34 programs on
9 local TV channels

4 news in
4 foreign newspapers and magazines

33 articles in
12 local newspapers

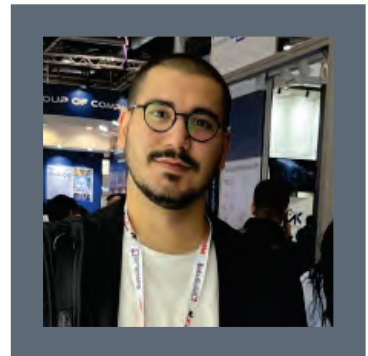
9 news on
8 radio stations

VISITORS REFERENCES

It was wonderful to see all the innovations from Asia to Europe gathered together in Baku! At the BakuBuild exhibition, I received the best service I have experienced this year. The opportunity to learn about the latest construction technologies, direct contact with manufacturers, and the working spirit of dynamic teams were invaluable aspects of the exhibition. We are looking forward to the next BakuBuild exhibition!



Okan Tasgin,
(HPP Architekten GmBH)



I've decided to attract attention of my fellow, who also works in the building sector, to participate in today's exhibition, so here we are together. We have a project such as bringing companies from Finland, Estonia, and Latvia to Azerbaijan to search foreign business opportunities. Both of us have already come across a couple of interesting companies with which we talked and interacted a little bit. In our opinion, the significance and necessity of such platforms consist in finding new contacts, partners and networking. Therefore, the exhibition in Azerbaijan meets this demand and plays a huge role in improving of B2B contacts.



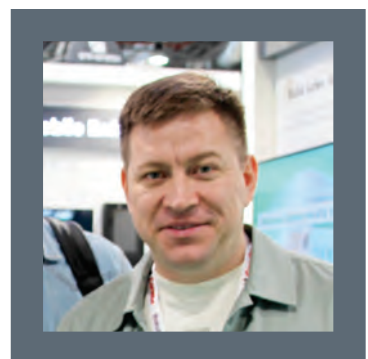
Mikko Pakkasela,
Research manager at
Satakunta University of Applied Sciences,
Finland



We carry out a range of construction and installation works in high-rise construction, operating locally in Russia. Upon arriving at BakuBuild, we immediately began exploring the new technologies and offerings presented in Azerbaijan. We are not yet collaborating with foreign countries, but we have an innovative IT product that we plan to showcase at this exhibition next year. We view the BakuBuild exhibition as an excellent platform for promoting our projects and developments, which can be implemented in various countries.



Andrey Mironov,
CEO of LLS STROITEAM



I am a regular participant in international exhibitions and can say that the Bakubuild exhibition, in terms of the level of represented companies, meets global standards. We are already fully prepared to present "Termofix" at BakuBuild 2025.



Alexander Kister,
Founder of "Termofix"



BAKUBUILD 2024 EXHIBITORS *

382 COMPANIES

22 COUNTRIES

10 036.8 m²
EXHIBITION SPACE

87% OF PARTICIPANTS
WERE ABLE TO ESTABLISH BUSINESS
CONTACTS AT THE EXHIBITION



EXHIBITING COUNTRIES OF BAKUBUILD 2024*



AUSTRIA



AZERBAIJAN



BELARUS



CHINA



CZECH REPUBLIC



FINLAND



FRANCE



GERMANY



HUNGARY



INDIA



IRAN



ITALY



NETHERLANDS



POLAND



PORTUGAL



ROMANIA



SAUDI ARABIA



RUSSIA



SLOVENIA



SOUTH KOREA



TÜRKIYE



UAE



UNITED KINGDOM



UZBEKISTAN

*Alongside with Rebuild Karabakh

EXHIBITOR REFERENCES

We are satisfied with the progress of the exhibition and the quality of the visitors. Typically, at generalized construction exhibitions with a broad range of sectors, visitors often approach and ask what the company does. However, here, specialists usually come with specific questions and proposals.



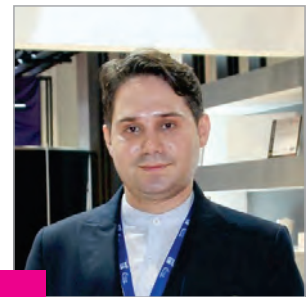
Sergey Klimashevsky,
Sales Manager,
Profilikeskus OY, Finland



Today, we have had some fruitful talks to some potential customers among the visitors from Azerbaijan, Russia and Belarus who attended our booth. We have one local customer for kaolin, and following the exhibition we are going to sign a contract with a new local customer which is producing porcelain.



Saeid Malekani,
Commercial Expert,
Iran China Clay Industries



It is the second time our company is participating in BakuBuild. Last year we established some good connections, made some interesting contacts, and this time we hope to strengthen the connection with our existing customers and to find new ones. Before last year's exhibition we had only a couple of contacts through internet and email, but not solid contacts. Now we have some more interesting discussions on the table, and we hope to meet these people here during these days to go deeper into the conversation and talk about the details of closing some business contracts. So, last year it was tentative to discover this market, to see what the possibilities are. We found that there are some good opportunities and this year we are here again to stay on this path and see what the result at the end may be.



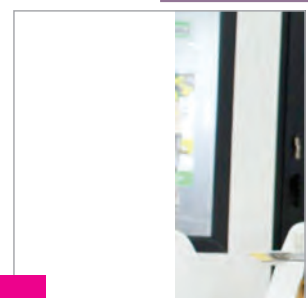
Fabrizio Brambilla,
Sales Manager,
Olivotto Glass Technologies, Italy



Most of the attendees at this exhibition are individuals from the construction industry, including project managers and company owners. We are here for that purpose as well. We have had several meetings; although there are no concrete results yet, discussions are ongoing, and we expect positive developments by the end of the exhibition. Exhibitions, of course, have significant benefits for both introducing the company and promoting the products.



Erkan Gökalp,
Azerbaijan Regional Manager,
ELC Aluminum San. Tic. A.Ş., Türkiye



B2B WORKSHOP

ADDITIONAL EVENTS OF THE EXHIBITION



WITHIN THE FRAMEWORK OF THE BAKUBUILD EXHIBITION, THE ORGANISERS CREATED ANOTHER BUSINESS PLATFORM FOR EXHIBITORS AND VISITORS – B2B WORKSHOP.

THE COMPANIES FROM GERMANY, HUNGARY, RUSSIA, ITALY, TURKEY, UZBEKISTAN ETC.

HAD **190** MEANINGFUL MEETINGS WITH THEIR PROSPECTIVE CUSTOMERS.



VARIOUS EVENTS TOOK PLACE AS PART OF THE BUSINESS PROGRAM:

ADDITIONAL EVENTS OF THE EXHIBITION



1. PANEL DISCUSSION: "UK Innovations in Sustainable Building Design & Digital Construction"

MODERATOR:
SASHA BARNES - Director of Infrastructure, Climate and Nature,
British Expertise International

SPEAKERS:
JAMIE WALLACE - Associate, WilkinsonEyre Architects
YEVGENIYA POZIGUN - Senior Associate, Zaha Hadid Architects
HUI JUN WANG - Associate Director, Chapman Taylor
ELENA WILLIAMS - Director of Government and Global Engagement,
Connected Places Catapult

2. PANEL DISCUSSION: "Innovative eco-building technologies for Green World "

MODERATOR:
SHAHANA SARI - Secretary General, Association of Construction Materials Manufacturers
of Azerbaijan (ATMIA)

SPEAKERS:
KIRMAN MAMMADOV - Director, Penetron Azerbaijan LLC
YEVGENIY ZININ - Executive Director, Global Supply & Services LLC
SHAIG HUSEYNLI - Founder, Director, Huseynli Partners Architecture and Construction LLC
TOGHRUL AGHAYEV - CEO and founder, Dizayn-Lift LLC
SHIRIN SHARIFOV - Founder, ExpoHome

3. PANEL DISCUSSION: "Finding the right solutions for Green Building"

MODERATOR:
GUY EAMES - Global Growth director, earthbot

SPEAKERS:
NAGHMAN KHAN - Founder, earthbot.io
VEDA BALIGA - CEO, Virtual-climate
NICK HOPPER - Technical manager, Monodraught
YEVGENIY PIKUL - Manager, Profstalprokat
EMIN MAMMADOV - CEO, Provitaz

VISITORS OF THE EXHIBITION

9520

Number
of Visits



90%

of visitors
confirmed that
the visit
was effective



60%

of visitors
planned to conclude
agreements with
participants after
the exhibition



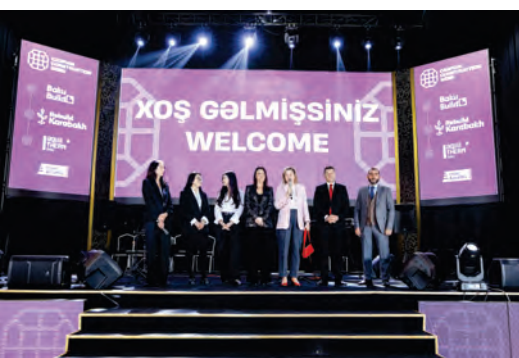
BAKUBUILD 2024 VISITORS BY POSITIONS

- PROCUREMENT MANAGERS
- DESIGNERS
- CONSTRUCTORS
- ARCHITECTS
- HEAD ENGINEERS
- COMMERCIAL DIRECTORS
- TECHNICAL DIRECTORS
- PROJECT MANAGERS
- DISTRIBUTORS
- REPRESENTATIVES OF STATE AUTHORITIES

GALA EVENING RECEPTION



**THE EVENING RECEPTION
DEDICATED TO THE OPENING OF THE EXHIBITION
WAS HELD ON OCTOBER 15 AT ELITE EVENTS HALL**



EXHIBITION REGISTRATION SPONSOR



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Small and Medium
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of the Republic of Azerbaijan



Export and Investment
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National Confederation
of Entrepreneurs
(Employers) Organizations of
the Republic of Azerbaijan



The Union of Architects
of Azerbaijan



The Azerbaijan
Construction Manufacturers
Association



The Azerbaijan
Construction Materials
Manufacturers Association



Azerbaijan
Exhibition Organisers
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ORGANISERS



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FOR ENQUIRES REGARDING PARTICIPATION, PLEASE CONTACT THE ORGANISERS



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14 | 15 | 16
OCTOBER 2025

BAKU, AZERBAIJAN

SUPPORT



Ministry of Economy
of the Republic of Azerbaijan



Azerbaijan Republic
Executive Power of Baku City



State Committee on
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The Union
of Architects
of Azerbaijan



Azerbaijan
Construction Manufacturers
Association



Azerbaijan
Construction Materials
Manufacturers Association



Azerbaijan
Exhibition Organisers
Association

SECTORS



Construction
Materials



Green
Technologies



Roofing and
insulation



Ceramics and
stone



Interior. Decoration
Materials. Design



Lifts and
escalators



Paints, varnish and
coatings



Landscape
architecture and
design



Facades, Windows,
Doors



Construction
equipment and
technology



Metal rolling



Lighting and
electrical products



Repair Expo, etc

www.bakubuild.az

 BakuBuild_  BakuBuildAzerbaijan

 Caspian Construction Week

#BakuBuild



www.bakubuild.az

30th Anniversary Azerbaijan International

CONSTRUCTION EXHIBITION

14 | 15 | 16 OCTOBER 2025

BAKU, AZERBAIJAN

see you next year

Organisers



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: +994 55 224 10 00
E-mail : build@iteca.az

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State Committee
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Architecture of the
Republic of Azerbaijan

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və Xocavənd rayonlarında
Azərbaycan Respublikası Prezidentinin
xüsusi nümayəndəliyi
Special Representative of the President
of the Republic of Azerbaijan
in the Ağdam, Fuzuli
and Khojavend districts

Cəbrayıl, Qubadlı
və Zəngilan rayonlarında
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xüsusi nümayəndəliyi
Special Representative of the President
of the Republic of Azerbaijan
in the Jabrayil, Gubadli
and Zangilan districts

Kəlbəcər rayonunda
Azərbaycan Respublikası
Prezidentinin
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Special Representative
of the President
of the Republic of Azerbaijan
in the Kalbajar district

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Mənzil İnşaatı
Dövlət Agentliyi
State
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the Republic of Azerbaijan



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National Confederation of Entrepreneurs
(Employers) Organizations of
the Republic of Azerbaijan



Qarabağ
Dirçəliş Fondu
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Revival Fund



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The Azerbaijan
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Association



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